

# Database Conversion Evaluation Checklist

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- Before proceeding down this checklist we understand that not all of the following items will apply to your organization
- We recommend you run the **Top (10) Donor Report**, print that list out, and look these Accounts up to do your review [go to: Report/Export, Special Reports, Account Reports, Top Donor Report, select Donors (10), by Received Amounts]

## Accounts *(Donors/Prospects)*

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Find Account—look up various Accounts such as:

<input type="checkbox"/> People you know	<input type="checkbox"/> Businesses
<input type="checkbox"/> Your own account	<input type="checkbox"/> Foundations

- Names
- Addresses
- Phone Numbers
- Email Addresses
  
- Short Salutation
- Long Salutation
- Notes

**Persona Types** *(optional)*:

<input type="checkbox"/> Personal	<input type="checkbox"/> <i>Contact</i>
<input type="checkbox"/> Business	<input type="checkbox"/> <i>Seasonal</i>
<input type="checkbox"/> <i>Joint</i>	<input type="checkbox"/> <i>Vacation</i>

Common Persona Defined Fields:

<input type="checkbox"/> Envelope Salutation	<input type="checkbox"/> Job Title
<input type="checkbox"/> Contact Person (or	<input type="checkbox"/> Spouse Name

Company)	
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- Recognition Name (includes “Anonymous”)
- Individuals
- Organizations
  
- Relationships**

## Defined Fields (Codes)

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### Common Defined Fields:

<input type="checkbox"/> Mailing Status	<input type="checkbox"/> Memberships	<input type="checkbox"/> Other fields
<input type="checkbox"/> Account Type, Constituent Type	<input type="checkbox"/> Volunteers	
<input type="checkbox"/> Affiliations	<input type="checkbox"/> Solicitors	
<input type="checkbox"/> Giving Levels		

## Journal

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### Notes & Contacts

#### Common Journal Note Defined Fields:

<input type="checkbox"/> Birthdays	<input type="checkbox"/> Memberships	<input type="checkbox"/> Giving Levels
<input type="checkbox"/> Date Entered		

## Gifts

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- Approaches
- Campaigns
- Funds
- Payment Types (e.g., Cash, Check, Credit Card, In Kind, EFT- Direct Deposit)
- Pledges
- Pledge Payments

- Pledge Schedule (installment amounts, frequencies—mthly, qtrly, annually)
- Pledge Write offs
- Tributes (e.g., Memorials, Honorariums)
- Matching gifts
- Soft Credits
- Gifts with Non-deductible portions
- Split Gifts
- Recurring Gifts
- Recurring Gift Schedule

## Reports, Queries, Exports to Run

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- Top Donor Report
- Fund Activity Summary
- Pledge Report
- Name, Address, Salutation in System Exports

## Oh, Canada!

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- As you know the Receipting regulations are different for you. You need to get set up with our eReceipt

# *Additional Things To Review*

Below are several examples of questions to ask yourself to facilitate the testing process:

- (1) Did you do a sample mailing?    Make sure you have Names, Addresses, appropriate Salutations for Individuals, "Couples", and Organizations
- (2) Did you do a sample mailing using Joint Personas?
- (3) Did your mailing include both organization and individual accounts?
- (4) Does the giving history match your old system? [see #16!]
- (5) Did you run the reports that your accounting department needs?
- (6) Did the funds, campaigns & approach totals match your old system?
- (7) Did you run a query for all your soft credits?
- (8) Did you create queries and get the total count for the major segments in your database?
- (9) Did you run a query for all pledge write offs?
- (10) Did you check the totals on your Tributes?
- (11) Were you able to find the important notes you'd made on your VIP accounts?
- (12) Did you run queries for various Mailing Status defined field values (e.g., Deceased)?
- (13) If you have General Ledger #s that go to your accounting department or fund accounting software, did you check these?
- (14) Did you run a test export of transactions for your acctg software to import?
- (15) Did you create some 'Single criteria' based Defined Field queries to see if the #s are reasonable?
- (16) OH CANADA! As you know the Receipting regulations are different for you. You need to get set up with our eReceipt
- (17) Did you run the following reports?
  - Special Reports
    - Fund Activity Summary
    - Approach Activity Summary
    - Campaign Activity Summary
      - ✓ Running the Fund Activity Summary will give you a grand total of your donations. Compare that number to the total donations in your old system